

THIS IS THE POWER OF THE NETWORK. **now.**



CISCO PRODUCT GUIDE

SMARTER WAYS OF NETWORKING

CISCO SYSTEMS, THE WORLDWIDE LEADER
IN END-TO-END NETWORKING SOLUTIONS,
PROVIDES THE BROADEST RANGE OF
SOLUTIONS FOR TRANSPORTING DATA, VOICE,
AND VIDEO, WITHIN BUILDINGS AND OFFICES
AROUND THE WORLD.

TODAY, NETWORKING SOLUTIONS ARE AN ESSENTIAL PART OF BUSINESS. CISCO CAN HELP ASSURE THE HIGHEST LEVELS OF SECURITY, RELIABILITY, AND PERFORMANCE, BECAUSE THE SAME CISCO TECHNOLOGY THAT IS POWERING THE VAST MAJORITY OF TODAY'S BUSINESS NETWORKS WORLDWIDE IS ALSO POWERING OURS.

END-TO-END SOLUTIONS

CISCO OFFERS ROUTERS, SWITCHES, SECURITY DEVICES, VPNs, WIRELESS LANs (WLANs), AND THE SOFTWARE NECESSARY TO INTEGRATE EACH ELEMENT INTO A SECURE, PRODUCTIVE, RELIABLE, AND EASY-TO-MANAGE NETWORK. THIS UNIQUE END-TO-END SOLUTION PROVIDES THE SIMPLICITY EVERY BUSINESS NEEDS.

- Integrated, end-to-end security—To safeguard confidential business data, a Cisco network provides enhanced security that protects the network from internal and external threats. An integrated security solution also simplifies security management and greatly reduces the total cost of ownership of the network.
- High network availability—A Cisco network helps ensure the reliable network access and maximum uptime that companies depend on to support new users, open new offices, deploy new services, extend their networks to customers and partners, support a more mobile workforce, and more. Cisco switches and routers include support for network and link redundancy, dynamic routing, automatic failover, and redundant power for improved fault tolerance and network availability.
- Predictable performance—Intelligent end-to-end management maximizes the availability and performance of critical applications. Cost-conscious small and medium-sized businesses (SMBs) can maximize WAN bandwidth to serve more users and conduct more business over the Internet without upgrading to more expensive WAN facilities.
- Ease of use—Cisco's intuitive end-to-end Web-based management helps keep administrative expenses down—even as the network expands.
- Cost-effectiveness—An end-to-end solution approach reduces complexity and network management costs. Modular and scalable products help reduce costs of future expansion.
- Investment protection—Customers can receive trade-in value for existing Cisco products against the purchase of new Cisco products.

WIRELESS SOLUTIONS ENABLE PEOPLETO WORK PRODUCTIVELY, ONSITE, WHILE AWAY FROM THEIR DESKS. CISCO AIRONET® WIRELESS SOLUTIONS:

- Provide secure, affordable, upgradable, and easy-to-use WLAN solutions.
- Deliver industry-leading security with the IEEE 802.1X-based Cisco Wireless Security Suite.
- Support data rates of up to 54 Mbps (IEEE 802.11g) with backward compatibility to 802.11b equipment.
- Make management easy and straightforward.
- Support local power and inline Power over Ethernet (PoE).
- Provide dual-mode support for 801.11a and 802.11g (Cisco Aironet 1200 Series only).

CISCO CATALYST® SWITCHES PROVIDE HIGH PERFORMANCE, INCREASED NETWORK INTELLIGENCE, BETTER CONTROL, AND ENHANCED SECURITY.

Robust and reliable, the switches:

- Provide superior control of traffic to maximise network availability for every user.
- Intelligently allocate priority to critical business applications.
- Provide advanced security to protect vital business data and confidential information.
- Are easy to install and to configure using the intuitive new Cisco Network Assistant.
- Are available in standalone, stackable, or modular configurations.

SECURITY IS AN ISSUE FOR EVERY COMPANY. CISCO SECURITY SOLUTIONS HELP PROTECTYOUR NETWORK FROM INSIDE AND OUT. ENCOMPASSING:

- VPNs, firewalls, access control lists (ACLs), and intrusion detection systems (IDSs) that can be deployed on Cisco routers, switches, and specialised Cisco PIX[®] security appliances.
- •Tools such as Cisco Easy VPN and Auto Update for easy deployment and management.

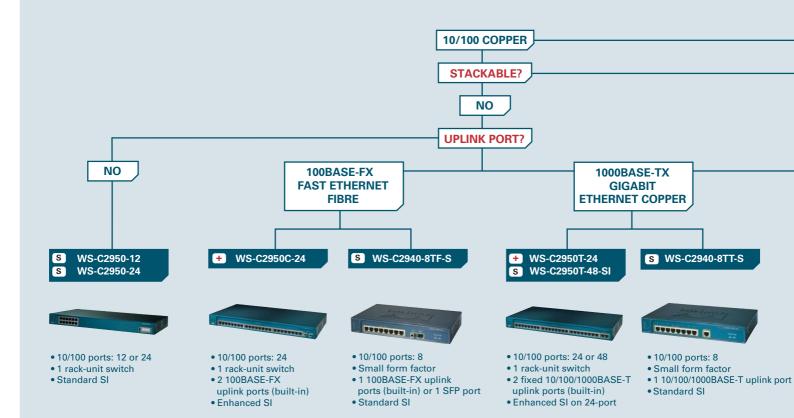
ROUTERS PROVIDE HIGHLY SECURE, INTELLIGENT ROUTING SOLUTIONS FOR BROADBAND AND LEGACY NETWORKS. CISCO ROUTERS:

- Provide secure firewall and VPN capabilities.
- Span solutions from the service provider and enterprise edge to branch, teleworker, and small offices.
- Offer enhanced performance, support for voice, and additional security features (higher range models).

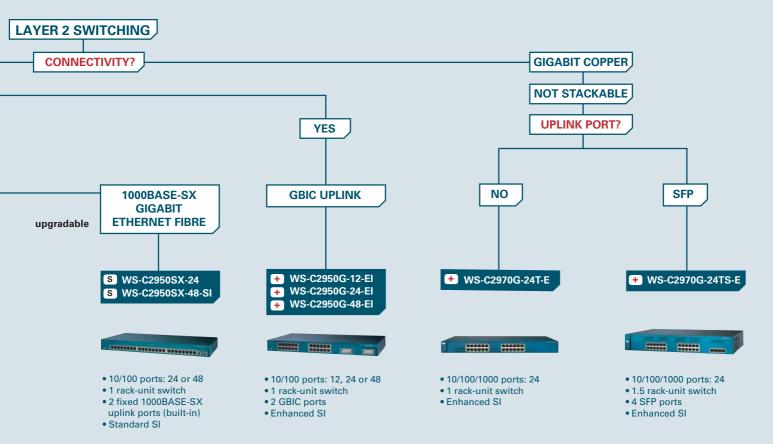
IP COMMUNICATIONS IS THE CONVERGENCE OF DATA, VOICE, AND VIDEO SOLUTIONS ONTO A SINGLE (IP-BASED) NETWORK.

IP Communications can play a critical part in helping a company to identify new ways to generate revenue, reduce operational costs, increase organisational flexibility, and generate a sustainable competitive advantage.

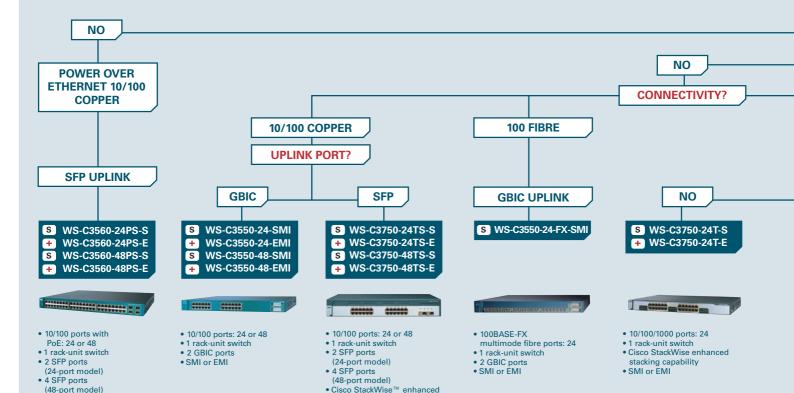
CISCO CATALYST SERIES SWITCHES—LAYER 2 ACCESS SWITCHES



- S Standard Software Image
- + Enhanced Software Image—for enhanced security/QoS/routing



CISCO CATALYST SERIES SWITCHES — LAYER 2 AND 3 CORE SWITCHES



stacking capability

SMI or FMI

standard
• SMI or EMI

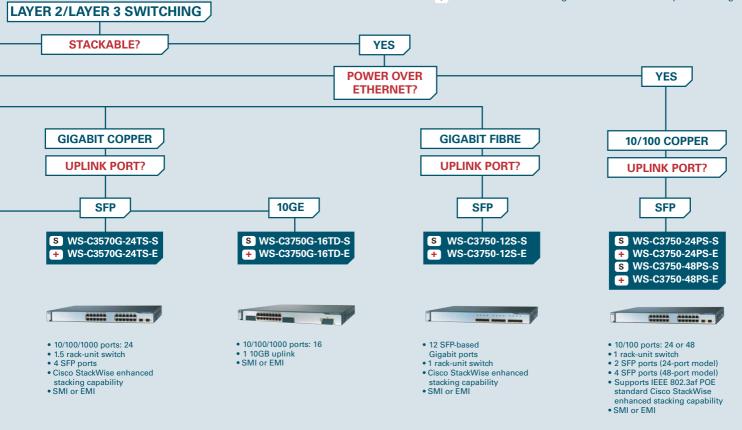
Supports IEEE 802.3af

 Backward-compatible with Cisco Inline Power

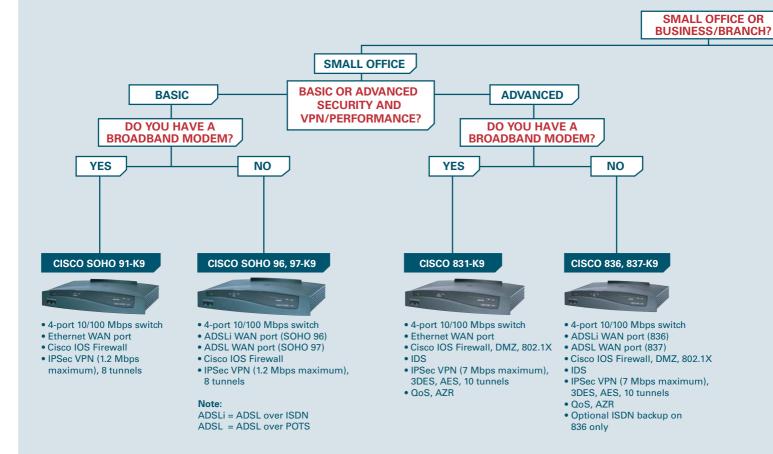
PoE standard

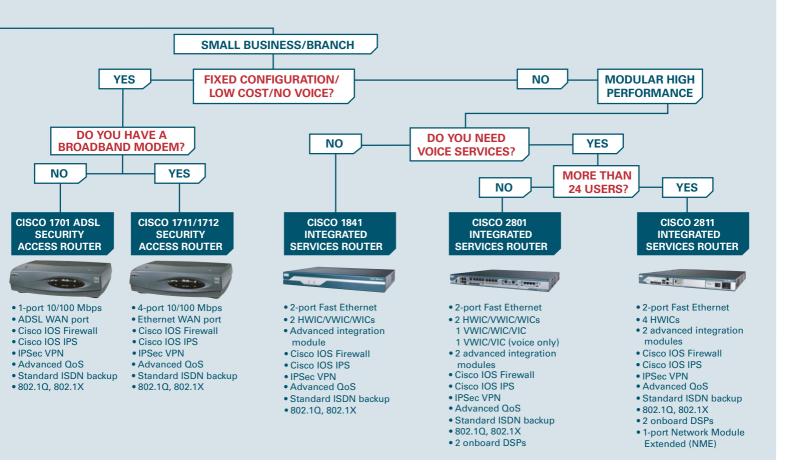


+ Enhanced Software Image—for enhanced security/QoS/routing

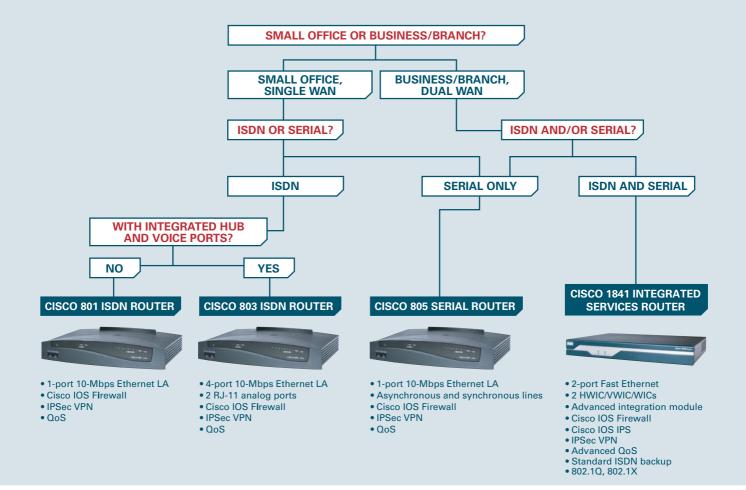


CISCO ROUTERS —BROADBAND ROUTING





CISCO ROUTERS—LEGACY NETWORKING



CISCO PIX SECURITY APPLIANCES

10 CISCO PIX 501

Cisco PIX® 501 Firewall (10 users with 3DES)

PIX-501-BUN-K9

- Stateful inspection firewall (10 Mbps clear-text throughput)
- 56-bit DES IPSec VPN (6 Mbps throughput)
- 168-bit 3DES IPSec VPN
 (3 Mbps throughput)
- 128-bit AES IPSec VPN (4.5 Mbps throughput)
- 10 simultaneous remote-access/ site-to-site VPN peers
- Intrusion detection
- 4-port 10/100 switch
- Plug and play, Auto Update and Easy VPN
- Free VPN client

50 CISCO PIX 501

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Cisco PIX® 501 Firewall (50 users with 3DES)

PIX-501-50-BUN-K9

- Stateful inspection firewall (10 Mbps clear-text throughput)
- 56-bit DES IPSec VPN (6 Mbps throughput)
- 168-bit 3DES IPSec VPN (3 Mbps throughput)
- 128-bit AES IPSec VPN (4.5 Mbps throughput)
- 10 simultaneous remote-access/ site-to-site VPN peers
- Intrusion detection
- 4-port 10/100 switch
- Plug and play, Auto Update and Easy VPN
- Free VPN client

100 CISCO PIX 506E

HOW MANY FMPI OYFFS?



Cisco PIX® 506E Firewall (250+ users with 3DES)

PIX-506E-BUN-K9

- Stateful inspection firewall)
 (100 Mbps clear-text throughput
- 56-bit DES IPSec VPN (20 Mbps throughput)
- 168-bit 3DES IPSec VPN (17 Mbps throughput)
- 128-bit AES IPSec VPN (30 Mbps throughput)
- 25 simultaneous remote-access/ site-to-site VPN peers
- Intrusion detection
- 2 10/100 ports
- Plug and play, Auto Update and Easy VPN
- Free VPN client

250+ CISCO PIX 515E

Cisco PIX® 515E Firewall (250+ users with 3DES)

PIX-515E-R-DMZ-BUN

- Stateful inspection firewall (188 Mbps clear-text throughput)
- 56-bit DES IPSec VPN (20 Mbps throughput)
- 168-bit 3DES IPSec VPN (22-63 Mbps throughput)
- 250 simultaneous remote-access/ site-to-site peers
- Intrusion detection
- 3 10/100 ports
- DMZ feature allows users on the Internet to access a Web server while keeping the company network secure.
- Plug and play, Auto Update and Easy VPN
- Free VPN client

Cisco PIX Device Manager

- Intuitive, Web-based interface for securely managing a single remote Cisco PIX Security Appliance
- Web-based real-time monitoring monitoring of CPU/memory utilization, interface throughput, connections, and VPN tunnels.
- Full-featured wizards for initial firewall and VPN configuration
- More than 100 predefined services for simplified security policy creation



Cisco PIX® 515E Firewall PIX-515E-UR-BUN

- As above
- VPN accelerator card provides
- 168-bit 3DES IPSec VPN (140 Mbps throughput)
- 128-bit AES IPSec VPN (135 Mbps throughput)
- 1000 simultaneous remote-access/ site-to-site peers

CISCO IP COMMUNICATIONS SOLUTIONS

HOW MANY HANDSETS ARE REQUIRED? 23 CISCO 2801-CCME/K9



- Cisco 2801 CallManager Express bundle
- 1-port RJ-48 multiflex trunk E1
- Cisco Catalyst 3560 24/48-port 10/100 switch
- Cisco IP Phone 7905G

45 CISCO 2821-CCME/K9



- Cisco 2821 CallManager Express Bundle
- 1-port RJ-48 multiflex trunk E1
- Cisco Catalyst Switch 3560 24/48-port 10/100 switch
- Cisco IP Phone 7912G
- NM-CUE (includes 12 mailboxes)
- SCUE-LIC-50CME (additional 50 mailboxes)

67 CISCO 2851-CCME/K9



- Cisco 2851 CallManager Express Bundle
- 1-port RJ-48 multiflex trunk E1
- Cisco Catalyst Switch 3560 24/48-port 10/100 switch
- Cisco IP Phone 7905G
- NM-CUE (includes 12 mailboxes)
- SCUE-LIC-100CME (additional 100 mailboxes)

89 CISCO 2851-CCME/K9



- Cisco 2851 CallManager Express Bundle
- 1-port RJ-48 multiflex trunk E1
- Cisco Catalyst Switch 3560 24/48-port 10/100 switch
- Cisco IP Phone 7912G
- NM-CUE (includes 12 mailboxes).
- SCUE-LIC-100CME (additional 100 mailboxes)

New Cisco CallManager Express 3.2 Features Available with Cisco IOS Release 12.3(11)T

- Support for 240 IP phones
- Transcoding
- Soft-key customization
- Loopback DN Free
- CUE H.323 to SIP hairpin
- SCCP to RCFC 2833 DTMF support
- Direct FXO line select
- DND divert call to voicemail
- Call waiting beep suppression
- Overlay DN called name display
- · Longest idle hunt group with call statistics
- Conference initiator drop-off

Features from Cisco CallManager Express 3.1.1 Maintenance Release

- Japanese Katakana (1-byte) localization
- Cisco IP Phone 7936 support
- H.323 integration with Cisco CallManager 4.0

Features from Cisco CallManager Express 3.2.1 with Cisco IOS Software Release 12.3(11)XL (released November 14)

- · Basic ACD (3 queues) with call statistics
- Cisco IP Color Phone 7970 (Cisco CallManager Express & SRST)
- . Call waiting with overlay DN
- Call waiting ring
- Feature ring with DND set

Selecting WAN & Voice Modules

- VIC-2E/M 2-port E&M VIC
- VIC-2FXS—2-port analog FXS VIC
- VIC-2FXO—2-port analog FXO VIC
- VIC-2FXO-EU-2-port analog FXO VIC (for Europe)
- VIC-2BRI-NT/TE—2-port BRI VIC (NT and TE)
- VIC-2BRI-S/T-TE—2-port BRI VIC (terminal)
- VWIC-1MFT-E1-1-port E1/PRI VWIC
- VWIC-2MFT-E1-2-port E1/PRI VWIC
- VIC2-2FXS—2-port VIC (FXS)
- VIC2-2FXO—2-port VIC (FXO: universal)
- VIC2-4FXO—4-port VIC (FXO: universal)
- VIC2-2E/M—2-port E&M VIC
- VIC2-2BRI-NT/TE-2-port BRI VIC (NT and TE)
- 1-slot IP Communications voice/fax network module (up to 4 channels of analog/BRI voice)
- 2-slot IP Communications voice/fax network module (up to 8 channels of analog/BRI voice)
- 2-slot IP Communications enhanced voice/fax network module (up to 24 channels of analog/BRI voice)

CISCO IP PHONES





- Entry-level phone
- Single line
- No display
- No configurable fixed keys



- Pixel-based display
- Single line
- Four dynamic soft keys
- Listening mode support
- Supports text-only XML



- Pixel-based display
- Single line
- Four dynamic soft keys
- Listening mode support
- Dual-port integrated **Ethernet switch**
- Supports text-only XML

CISCO IP PHONE 7940G



- Ideal for desktop office use
- B/W graphic display with two fixed lines of characters
- Four dynamic soft keys
- Four configurable keys
- Integrated external headset socket
- Full-duplex speakerphone
- Integrated dual Ethernet switch port

CISCO IP PHONE 7960

ADVANCED FEATURES



- Ideal for desktop office use
- B/W graphic display with two fixed lines of characters
- Four dynamic soft keys
- Six cconfigurable keys
- Integrated external headset socket
- Full-duplex speakerphone
- Integrated dual Ethernet switch port

ANALOGUE/FAX

CISCO IP PHONE 7970G



- 8 programmable keys
- 320x234 pixel touch screen display
- 5 soft keys
- Advanced XML support
- IEEE 802.3af inline power support
- Can connect external microphone and speakers

CISCO IP PHONE 7920



- Wireless IP phone 802.11b standard
- B/W pixel-based display
- Two soft keys
- XML script support
- A range of 15–300m according to environmental conditions
- Supported on Cisco 340, 350, 1100, and 1200 series access points

CISCO IP CONFERENCE STATION 7935/7936



- Equipped with three microphones for better space coverage
- Full-duplex speakerphone
- Three dynamic soft keys
- Supports three external directional microphones

CISCO IP EXPANSION MODULE 7914



- Attendant console station to be used in conjunction with the Cisco IP Phone 7960 Phone
- Up to 34 extensions can be monitored





- Device with two analog ports to connect faxes or analog phones
- 1 RJ-45 10BASE-T Ethernet port (Cisco 186 ATA)
- 2 Ethernet RJ-45 10/100BASE-T ports (Cisco ATA 188)

CISCO AIRONET FAMILY

CISCO AIRONET WIRELESS LAN SOLUTIONS

- Inline PoE or local power
- Cisco IOS feature set for QoS, security, and VLAN
- Lockable mounting brackets
- Secure with cable/padlock
- 802.11g backward-compatible with 802.11b
- Part of the Cisco SWAN framework

SMB BRANCH OFFICES

CISCO AIRONET 1100 SERIES

Cisco Aironet 1100[®] Series 802.11a **Access Point**

AIR-AP1121G-E-K9

- 802.11g: 54 Mbps/2.4 GHz
- Integrated 2-dBi gain omni antenna
- Flexible mounting (wall, ceiling, cubicle, desktop)

ENTERPRISE PUBLIC HOTSPOTS

CISCO AIRONET 1200 SERIES

Cisco Aironet 1200[®] Series Access Point

- Supports simultaneous dual-band
- Flexible mounting (wall, ceiling)
- Plenum-rated rugged design

AIR-AP1231G-E-K9

- 802.11g: 54 Mbps/2.4 GHz
- 2 RP-TNC connectors for flexible antenna selection

AIR-AP1230A-A-K9

- antenna (802.11a only)

CISCO AIRONET WIRELESS BRIDGING SOLUTIONS

- Configurable for access point, bridge, or workgroup bridge roles
- Support for both point-to-point or point-to-multipoint configurations
- Industry-leading range and throughput, supporting data rates of up to 54 Mbps
- · Part of the Cisco SWAN framework
- Enhanced security mechanisms based on 802.1X standards
- Ruggedized enclosure optimized for harsh outdoor environments with extended operating temperature range
- Integrated or optional external antennas for flexibility in deployment

CISCO AIRONET 1300 SERIES

Cisco Aironet 1300® Series **Outdoor Access Point/Bridge** 802.11g radio: 54 Mbps



Integrated 13-dBi antenna

AIR-BR1310G-E-K9-R

RP-TNC connectors for flexible antenna selection

- 802.11a: 54 Mbps/5 GHz
- Integrated dual omni/patch

Typical Example



Cisco Aironet Series 1200 802.11a Access Point AIR-AP1231G-E-Kg

• 802.11g: 54 Mbps/2.4 GHz



Cisco Aironet Series 1200 802.11a radio module AIR-RM20A-A-K9

• 802.11a: 54 Mbps/5 GHz



Simultaneous dual-band operation 802.11a+g

GLOSSARY

100BASE-FX – 100-Mbps fixed uplink configuration

1000BASE-T – The Gigabit Ethernet standard (1 gigabit is 1000 megabits per second) using four pairs of Category 5 (CAT-5) and above Unshielded Twisted Pair (UTP) copper cables.

Advanced Encryption Standard (AES) – A new encryption algorithm that is set to replace the DES algorithm. It uses a secret key of variable length (128 to 256 bits) to provide symmetric encryption for data in the IP Security (IPSec) suite of protocols.

Asymmetric Digital Subscriber Line (ADSL) – A technology for transmitting digital information at high bandwidth on existing phone lines to homes and businesses. Provides a continuously available, "always on" connection.

Bridge - Connects one LAN to another using the same protocol.

Cisco IOS Software – The standard operating system used by all Cisco internetworking solutions. It provides a solution that is secure, highly resilient, easy to manage, scalable, and flexible, enabling new technologies to be deployed quickly and without heavy reinvestment. Cisco IOS Software is the most widely used internetworking operating system, providing further assurance of interoperation and reliability

Data Encryption Standard (DES) – A widely used encryption algorithm that has been used as a default for the last 20 years. There are two principle key lengths, 56-bit for DES and 168-bit for Triple DES (3DES). DES is accepted as being unbreakable except by brute force (trying every key permutation), and is part of the suite of IPSec protocols.

Demilitarised zone (DMZ) – A computer host or small network inserted as a "neutral zone" between a company's private network and the outside public network. A DMZ prevents direct access to servers storing company data and provides greater security than a firewall.

Ethernet –The most widely installed LAN technology. The most common Ethernet systems are 10BASE-T, providing transmission speeds of up to 10 Mbps.

Firewall – A security system designed to protect a network against external threats, such as hackers.

Gigabit - A transfer rate of 1000 Mbps.

Gigabit interface converter (GBIC) – An optical or copper transceiver for flexible connections, up to and including gigabit speed, over different types of media.

IEEE – The Institute of Electrical and Electronics Engineers, notable for developing national and international standards.

IEEE 802.11 – The formal standard for the wireless networking protocol.

Integrated Services Digital Network (ISDN) – A set of standards for digital transmission over ordinary telephone copper wire and other media.

Intranet – A private network created within a business or organization.

Intrusion detection system (IDS) – A security countermeasure that monitors data traffic and events, looking for signs of intruders.

GLOSSARY (CONTINUED)

IP Security (IPSec) – A suite of protocols that provides authentication, integrity, and encryption algorithms.

LAN – A group of computers and associated devices sharing a common communications line or wireless link and typically sharing the resources of a single processor or server within a small geographic area (within an office building, for example).

Megabits per second (Mbps) – Data transfer speed measured in multiples of 1 million bits per second.

Modular (chassis) switch – An upgradable switch with flexible capabilities.

Quality of service (QoS) – For optimum efficiency, the QoS component of Cisco IOS Software enables networks to control and provide predictable service to numerous applications, allocating priority, dedicating bandwidth, and controlling jitter and latency.

Router – A device that moves data between different network segments and can look into a packet header to determine the best path for the packet to travel. Routers can connect network segments that use different protocols. They also allow all users in a network to share a single connection to the Internet or WAN.

Small Form Factor Pluggable (SFP) – A flexible port on Cisco Catalyst switches that can be configured with different types of copper or Fibre uplinks (sold separately).

Stackable switch – A switch that can stack several physical units together to make a single logical entity.

Switch – A device that improves network performance by segmenting the network. When a switch port receives data packets, it forwards those packets only to the appropriate port for the intended recipient. This capability further reduces competition for bandwidth between the clients, servers, or workgroups connected to each switch port.

Uplinks

- High-speed link to the backbone, server, or router.
- Copper uplinks are based on CAT-5 cabling and above, and can be used for distances of up to 100 meters.
- Fiber-optic uplinks are used for greater distances, or where copper is not practical.

VPN – A secure tunnel across the Internet through which data, video, and voice traffic can be transmitted.

WAN – A network that connects devices over great distances, such as geographical regions. A WAN often connects two or more LANs. See also LAN.

LINKS

Product Links

Cisco Catalyst 2950 Series Switches www.cisco.com/go/catalyst2950

Cisco Catalyst 3550 Series Switches www.cisco.com/go/catalyst3550

Cisco Catalyst 3750 Series Switches www.cisco.com/go/catalyst3750

Cisco Catalyst 2940 Series Switches www.cisco.com/go/catalyst2940

Cisco Catalyst 3560 Series Switches www.cisco.com/go/catalyst3560

Cisco Routers www.cisco.com/go/routers

Cisco Security Solutions
www.cisco.com/go/security

Cisco Wireless Networking Products www.cisco.com/go/wireless

Cisco IP Communications www.cisco.com/go/ipc

Sales and Marketing Tools

Cisco SMB Engage Portal www.cisco.com/go/smbengage



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